Sample Inc.
12345
15 Nov, 2018
System ID: PRD
Customer Name: Sample Inc.
Customer Number: 12345
Date of analysis: 15 Nov, 2018
Current Release: SAP ERP - EHP7
Database: Oracle
Country: Germany
Oil and Gas Industry

SAMPLE REPORT
Customer-specific improvement and innovation opportunities based on your current core SAP ERP system usage and business performance

Industry benchmarks and best-practice recommendations as guidance from other SAP customers on how to optimize your business areas

Interactive report navigates business decision makers to relevant information, services and tools
INTRODUCTION

TRENDS IN ASSET MANAGEMENT

FOCUS AREAS

ABOUT THE REPORT

Asset Management in the Digital Economy

Real-Time Analytics

- Real-time analytics for accurate capital portfolio decisions
- Performance analytics for a group of assets to identify potential improvements
- Access to damage analysis, location analysis, object statistics, planner group analysis, and manufacturer analysis
- Embedded environment, health, and safety (EHS) analytics

User Experience

- SAP Fiori apps for project financials and logistics controller
- SAP Work Manager, SAP Asset Manager and SAP Inventory Manager mobile apps for improving workforce safety, eliminating paper work and accessing asset related information
- SAP Fiori apps for maintenance technicians to efficiently handle malfunctions
- SAP 3D Visual Enterprise to optimize productivity with visual access
- Geographic enablement of Enterprise Asset Management

Connected Assets

- SAP Asset Intelligence Network for effective collaboration among manufacturers, service providers, asset operators, and others on asset usage and performance
- SAP Predictive Maintenance and Service for real-time visibility and analysis of asset health indicators and improved asset performance with predictive capabilities
- The SAP Asset Strategy and Performance Management application for defining optimal maintenance strategy

Read the whitepaper »
Selected End-to-End Business Scenarios in Asset Management

**PORTFOLIO & PROJECT MGMT.**

‘Capital Portfolio and Project Management’ as an end-to-end scenario covers transparency across capital projects involving installation and operations of assets, and better management of risks, activities, budgets, and costs within individual projects.

**ASSET OPERATIONS & MAINTENANCE**

‘Asset Operations & Maintenance’ as an end-to-end scenario encompasses a series of steps required to assure that an asset will sustain or be restored to a state in which it can perform its designated function.

**ENVIRONMENT, HEALTH, & SAFETY**

‘Environment, Health, and Safety’ as an end-to-end scenario covers steps required to ensure safety and business continuity.
SAP Innovation and Optimization Pathfinder for SAP ERP

Provides tailored, scenario-specific recommendations for Asset Management

1. BUSINESS PROCESS IMPROVEMENT: Proactively control and improve your business processes with SAP Support tools and services

2. INNOVATION RECOMMENDATIONS:
   Personalized innovation recommendations based on your current SAP data:

   - **OPTIMIZE**
     Benefit from functional enhancements for SAP ERP and an improved user experience with SAP Fiori

   - **EXTEND**
     Grow your SAP ERP footprint and leverage SAP Leonardo and SAP Cloud

   - **MOVE**
     Move your SAP ERP to the most advanced real-time business processes in SAP S/4HANA
### Key Findings in Your SAP ERP System

<table>
<thead>
<tr>
<th>Business Key Figures</th>
<th>Your Value</th>
<th>You vs. Industry Benchmark</th>
<th>Improvement Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>PORTFOLIO &amp; PROJECT MGMT.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• No business key figures related to this scenario are available in SAP EarlyWatch Alert.</td>
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<td>• SAP EarlyWatch Alert gives a preview of capabilities available in SAP Solution Manager: With SAP Solution Manager, you can analyze and monitor 1000+ business key figures.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Consider potential value for your business from the recommended SAP innovations available for Portfolio &amp; Project Mgmt.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSINESS KEY FIGURES</td>
<td>3.154 orders</td>
<td>PM/CS orders in phase “released”&lt;br&gt;3.154 orders</td>
<td>Increase productivity</td>
</tr>
<tr>
<td></td>
<td>132 orders</td>
<td>PM/CS orders in phase “created”&lt;br&gt;132 orders</td>
<td>Reduce operational cost</td>
</tr>
<tr>
<td></td>
<td>321 notifications</td>
<td>Total number of notifications open &amp; overdue&lt;br&gt;321 notifications</td>
<td>Reduce un-planned downtime or outages</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Increase asset availability</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Reduce asset data management costs</td>
</tr>
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SAP EarlyWatch Alert gives a preview of capabilities available in SAP Solution Manager: With SAP Solution Manager, you can analyze and monitor 1000+ business key figures.

Consider potential value for your business from the recommended SAP innovations available for Portfolio & Project Mgmnt.
1. Identify root-causes and proactively control and improve your business processes

With tools and services included with SAP Support*

Business process improvement with different types of key figures:

- Throughput Key Figures: Enables the analysis of business volume performance and business usage analysis. Example: “Number of FI Postings per day/per month”.

- Backlog Key Figures: Enables the root cause analysis of open business documents where the entered or calculated due date is already overdue. Example: “Number of overdue Sales Schedule Lines”.

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- Lead Time Key Figures: Enables the analysis of lead times/cycle times of certain pre-defined process steps. Example: “Lead time: sales order creation”.

- Workflow Key Figures: Enables the root cause analysis of workflow errors in relation to the corresponding business documents. Example: “Purchase orders with erroneous workflow”.

* All these functions are already included in your SAP Enterprise Support agreement with no additional costs.
2. Monitor progress: Track the impact of your improvement projects and compare to baselines and defined thresholds
From a single source on your desktop or tablet. No manual data collection anymore.

Track your progress along defined business goals:
Actual values, thresholds, progress and remaining gaps

- Quick and powerful overview about the current status and progress of Business KPIs in real-time:
  - Always up-to-date without additional effort
  - Accessible on desktops and mobile devices
  - Illustration of KPI dependencies
  - Tracking along organizational structures
  - Restricted access based on authorization
  - Drill-down to the individual documents

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Innovation Recommendations Summary for Portfolio & Project Mgmt.

**Optimize your ERP**
Functional enhancements for SAP ERP and an improved user experience with SAP Fiori

**Top enhancements:**
- Commercial Project Inception & Lean Staffing
- Integration mit SAP 3D Visual Enterprise
- Linear Asset Management

**Modern user experience for:**
- Master Data Specialist

**Extend your current solution**
Explore SAP Leonardo & cloud solutions

**Top SAP Leonardo recommendations:**
- Asset Prediction and Optimization
- Connecting and Monitoring Business Assets
- Asset Strategy and Performance

**Move to SAP S/4HANA**
Build an intelligent enterprise with SAP S/4HANA and SAP Model Company

**Top business scenarios:**
- Maintenance Planning and Scheduling
- Capital Portfolio and Project Management
- Capital Project Management

**SAP Model Company**

*Many enhancements and SAP Fiori apps for the SAP Business Suite are included with your underlying SAP software license and maintenance agreement*

*SAP Leonardo offers business process improvements based on the newest innovations like machine learning and Internet of Things (IoT)*

## Latest enhancements for your SAP ERP system

**Top enhancements:**

<table>
<thead>
<tr>
<th>Enhancement Name</th>
<th>Industry Usage</th>
<th>Relevant Transactions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Project Inception &amp; Lean Staffing</td>
<td>★★★</td>
<td>3</td>
</tr>
<tr>
<td>Integration mit SAP 3D Visual Enterprise</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Linear Asset Management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Shift Factors for Multiple Counter Plans</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Document handling in audit management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Pool Asset Management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Enhanced usability and transparency in analyzing quality data</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Environmental Compliance</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Service Parts Management: ERP Innovations</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Visual enterprise asset planner</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
</tbody>
</table>

* Recommendations based on best practices, since we could not find any usage of standard SAP-transactions in your data to support a usage-based recommendation.

### Increase the productivity of your end users

**Modern user experience for:**

- **Role Name**: Master Data Specialist
  - **Industry Usage**: ★★★
  - **Relevant SAP Fiori Apps**: 2

---

**SAP Fiori**
Extend your solution with SAP Leonardo

Integrate all your data – IoT, supply chain, product, and more

- Eliminate unplanned asset downtime with predictive maintenance and optimized service »
- Connect, monitor, and control customer facing products »
- Analyze critical performance of assets and optimize maintenance strategies »
- Enable secure asset information collaboration across your business network »
**SAP Innovation and Optimization Pathfinder for Asset Management**

Sample Inc. | System: PRD
Oil and Gas Industry

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**INTRODUCTION**
**EXECUTIVE SUMMARY**
**PORTFOLIO & PROJECT MGMNT.**
**ASSET OPERATIONS & MAINTENANCE**
**ENVIRONMENT, HEALTH, & SAFETY**
**NEXT STEPS**

---

**BUSINESS KEY FIGURES**
**BUSINESS PROCESS IMPROVEMENT**
**INNOVATION RECOMMENDATIONS**

---

**OVERVIEW**
**OPTIMIZE**
**EXTEND**
**MOVE**

---

### Transform your core

Next-Generation digital business with SAP S/4HANA:

<table>
<thead>
<tr>
<th>Business Scenario Name</th>
<th>Industry Usage</th>
<th>Relevant Transactions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maintenance Planning and Scheduling</td>
<td>★★☆☆☆</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Capital Portfolio and Project Mgmt.</td>
<td>★★☆☆☆</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Capital Project Mgmt.</td>
<td>★★☆☆☆</td>
<td>Recommended*</td>
</tr>
</tbody>
</table>

---

**SAP Model Company: State of the art digital foundation**

Realize your digital vision quickly based on proven best-practices:

- ‘Capital Portfolio and Project Management’ covers transparency across capital projects involving installation and operation of assets.
- Specifically for the Model Company Oil & Gas there is a preconfigured scenario for ‘Regular Corrective Maintenance’
- This enables to plan, perform and document all the necessary maintenance tasks that arise outside of regular maintenance.
- All the resources used, costs and technical details of the maintenance tasks are recorded centrally and can be evaluated.

---

* Recommendations based on best practices, since we could not find any usage of standard SAP-transactions in your data to support a usage-based recommendation.
EXAMPLE: Capital Portfolio and Project Management on SAP S/4HANA

Traditional ERP

Asset owners, asset operators, and asset service providers work in different applications and constantly realign on budgets and status.

Project portfolio planning, including single project definition
Determine budget, resources, and milestones
Exchange information with service provider
Upload and maintain data in service provider’s system
Exchange project data with business partners
Realign current project status and reschedule
Final revised schedule and documents

New World with SAP

An intuitive user experience on any device providing a single consolidated source of truth for all project-related information at the lowest level of granularity.

Role-based single point of entry

SAP S/4HANA as the digital core
• Planning
• Budget and finance
• Risk management
• Resources
• Procurement
• Scheduling and third parties
• Real-time project analytics

Digital master project
Single source of truth

Read the whitepaper »
## Asset Operations & Maintenance

### Business Key Figures

<table>
<thead>
<tr>
<th>Metric</th>
<th>Your Value</th>
<th>Industry Benchmark</th>
</tr>
</thead>
<tbody>
<tr>
<td>PM/CS orders in phase &quot;released&quot;</td>
<td>3,154 orders</td>
<td>Bottom 25%: 4,461</td>
</tr>
<tr>
<td>PM/CS orders in phase &quot;created&quot;</td>
<td>132 orders</td>
<td>Bottom 25%: 3,398</td>
</tr>
<tr>
<td>Total number of notifications open &amp; overdue</td>
<td>321 notifications</td>
<td>Bottom 25%: 85,310</td>
</tr>
</tbody>
</table>

### What's next

1. Business Process Improvement for Asset Operations & Maintenance
2. Innovation Recommendations for Asset Operations & Maintenance
**Findings**
What we measured

3.154 PM/CS orders in phase "released"

<table>
<thead>
<tr>
<th>Duration</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>0-3 months old</td>
<td>21</td>
<td>1%</td>
</tr>
<tr>
<td>4-11 months old</td>
<td>592</td>
<td>19%</td>
</tr>
<tr>
<td>12+ months old</td>
<td>2,541</td>
<td>81%</td>
</tr>
</tbody>
</table>

**Implication**
Understand the problem
- Measures the backlog of work orders released for more than 60 days.
- Maintenance tasks were possibly not carried out in time.

**Possible Approaches**
Improve or innovate
- Determine whether technical closure of the work orders is required.
- Assess whether you can set the deletion indicator and whether the obsolete work orders can be archived.

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**Asset Operations & Maintenance**

**Findings**
What we measured

132 PM/CS orders in phase "created"

<table>
<thead>
<tr>
<th>KPI</th>
<th>0-3 months old</th>
<th>4-11 months old</th>
<th>12+ months old</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>0</td>
<td>11</td>
<td>121</td>
</tr>
<tr>
<td>%</td>
<td>0%</td>
<td>8%</td>
<td>92%</td>
</tr>
</tbody>
</table>

**Implication**
Understand the problem

- Measures the backlog of work orders created for more than 30 days.
- Maintenance tasks were possibly not carried out in time.

**Possible Approaches**
Improve or innovate

- Determine whether the work orders still need to be released from a business perspective.
- If not, assess whether you can set the deletion indicator.
- Assess whether the obsolete work orders can be archived

---

**What's next**
1 Business Process Improvement for Asset Operations & Maintenance
2 Innovation Recommendations for Asset Operations & Maintenance
### Asset Operations & Maintenance

#### Findings
What we measured

- **321**
  - Total number of notifications open & overdue

#### Implication
Understand the problem

- Measures the backlog of notifications that are currently outstanding, postponed, or in process
- The required end date is more than 30 days in the past
- Maintenance tasks were possibly not carried out in time.

#### Possible Approaches
Improve or innovate

- Assess whether end-users are bypassing the system and not following proper procedures to close the notifications.
- Assess whether the notifications can be completed and archived.

<table>
<thead>
<tr>
<th>0-3 months old</th>
<th>4-11 months old</th>
<th>12+ months old</th>
</tr>
</thead>
<tbody>
<tr>
<td>76</td>
<td>100</td>
<td>145</td>
</tr>
<tr>
<td>24%</td>
<td>31%</td>
<td>45%</td>
</tr>
</tbody>
</table>

What's next

1. **Business Process Improvement for Asset Operations & Maintenance**
2. **Innovation Recommendations for Asset Operations & Maintenance**
1. Identify root-causes and proactively control and improve your business processes

With tools and services included with SAP Support*

Service Order Fulfillment indicates how many days it takes to handle and finalize a service order.

There are different influencing factors and dependencies to perfect Service Order Fulfillment which should be made transparent and tracked. Only with transparency the required decisions to optimize can be done.

A good Service Order Fulfillment indicates a high efficiency with low service costs and high customer satisfaction.

With SAP Solution Manager such a KPI tree can be defined and tracked.

* All these functions are already included in your SAP Enterprise Support agreement with no additional costs.
2. Monitor progress: Track the impact of your improvement projects and compare to baselines and defined thresholds

From a single source on your desktop or tablet. No manual data collection anymore.

Track your progress along defined business goals:
Actual values, thresholds, progress and remaining gaps

Quick and powerful overview about the current status and progress of Business KPIs in real-time:
• Always up-to-date without additional effort
• Accessible on desktops and mobile devices
• Illustration of KPI dependencies
• Tracking along organizational structures
• Restricted access based on authorization
• Drill-down to the individual documents

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Innovation Recommendations Summary for Asset Operations & Maintenance

**Optimize your ERP**
Functional enhancements for SAP ERP and an improved user experience with SAP Fiori

- Top enhancements:
  - Operation Account Assignment
  - Business function for Mobile Asset management
  - Improvements in Asset Operations & Maintenance

- Many enhancements and SAP Fiori apps for the SAP Business Suite are included with your underlying SAP software license and maintenance agreement*


**Extend your current solution**
Explore SAP Leonardo & cloud solutions

- Top SAP Leonardo recommendations:
  - Sense and Respond to Supply Insights
  - Service Parts Warehousing
  - Asset Network and Collaboration

- SAP Leonardo offers business process improvements based on the newest innovations like machine learning and Internet of Things (IoT)

**Move to SAP S/4HANA**
Build an intelligent enterprise with SAP S/4HANA and SAP Model Company

- Top business scenarios:
  - Maintenance Execution
  - Mobile Asset Management
  - Multiresource Maintenance Planning and Scheduling

- SAP S/4HANA is the “digital core” natively supports the Internet of Things, Big Data, real-time analytics, mobile, business networks, and more
## Latest enhancements for your SAP ERP system

**Top enhancements:**

<table>
<thead>
<tr>
<th>Enhancement Name</th>
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<th>Relevant Transactions</th>
<th>Industry Usage</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Operation Account Assignment</td>
<td>★ ★ ★</td>
<td>3</td>
<td>Business function for Mobile Asset management</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Improvements in Asset Operations &amp; Maintenance</td>
<td>★ ★ ★</td>
<td>Recommended*</td>
<td>QM, Extensions in Quality Control and Quality Notification</td>
<td>Recommended*</td>
</tr>
<tr>
<td>QM, Inspection Plan Integration</td>
<td>★ ★ ★</td>
<td>Recommended*</td>
<td>QM: visual inspection planning</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Simplified Management of EAM Functions</td>
<td>★ ★ ★</td>
<td>Recommended*</td>
<td></td>
<td></td>
</tr>
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* Recommendations based on best practices, since we could not find any usage of standard SAP-transactions in your data to support a usage-based recommendation.
Extend your solution with SAP Leonardo

Integrate all your data – IoT, supply chain, product, and more

- Monitor, measure, and respond to your supply chain with full visibility and exception management
- Optimize warehousing activities, including inbound and outbound processing, distribution, and storage
- Enable secure asset information collaboration across your business network
Transform your core
Next-Generation digital business with SAP S/4HANA:

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- Specifically for the Model Company Oil & Gas there is a preconfigured scenario for ‘Breakdown Maintenance with spare parts usage from vendor consignment’:
- This is used to react quickly in case of malfunction. For breakdown maintenance, the data required for the other business processes needs to be entered quickly and easily.

More information »

* Recommendations based on best practices, since we could not find any usage of standard SAP-transactions in your data to support a usage-based recommendation.
EXAMPLE: Maintenance Planning and Scheduling on SAP S/4HANA

Traditional ERP
- Various tools and manual work is involved to address planning and scheduling tasks
- Time-consuming maintenance planning with fragmented scheduling activities
- User experience that is enabled by GUI and web-based transactions

New World with SAP
- One tool to efficiently address planned and unplanned maintenance
- Comprehensive view into work center load and capacity and work situation
- Faster work order to schedule process
- Extended and continuous scheduling with "SAP Multiresource Scheduling"
Environment, Health, & Safety

- No business key figures related to this scenario are available in SAP EarlyWatch Alert.
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Next Steps »
**Optimize your ERP**

Functional enhancements for SAP ERP and an improved user experience with SAP Fiori

- **Top enhancements:**
  - Product safety – usability and process improvements
  - Worker Safety

- Many enhancements and SAP Fiori apps for the SAP Business Suite are included with your underlying SAP software license and maintenance agreement*

* Details can be found in [SAP Note 152246](http://support.sap.com/notes) and [http://news.sap.com/sapphire-now-sap-fiori-user-experience/](http://news.sap.com/sapphire-now-sap-fiori-user-experience/)

---

**Move to SAP S/4HANA**

Build an intelligent enterprise with SAP S/4HANA and SAP Model Company

- **Top business scenarios:**
  - Environment Management
  - Incident Management
  - Health and Safety Management

- SAP S/4HANA is the “digital core” natively supports the Internet of Things, Big Data, real-time analytics, mobile, business networks, and more

* Details can be found in [SAP Note 152246](http://support.sap.com/notes) and [http://news.sap.com/sapphire-now-sap-fiori-user-experience/](http://news.sap.com/sapphire-now-sap-fiori-user-experience/)
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<th>Relevant Transactions</th>
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</thead>
<tbody>
<tr>
<td>Product safety – usability and process improvements</td>
<td>★ ★ ★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Worker Safety</td>
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Transform your core
Next-Generation digital business with SAP S/4HANA:

<table>
<thead>
<tr>
<th>Business Scenario Name</th>
<th>Industry Usage</th>
<th>Relevant Transactions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Environment Management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Incident Management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Health and Safety Management</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
<tr>
<td>Maintenance Safety and Permit to Work</td>
<td>★★★</td>
<td>Recommended*</td>
</tr>
</tbody>
</table>

SAP Model Company: State of the art digital foundation
Realize your digital vision quickly based on proven best-practices:

- ‘Environment, Health, and Safety’ as an end-to-end scenario supports ensuring safety and business continuity.
- Specifically for the Model Company Oil & Gas there is a preconfigured scenario for ‘Single Cycle Preventive Maintenance’:
- This is used to plan, perform and document all the necessary maintenance tasks that arise outside of a preventive single cycle maintenance. All the resources used, costs and technical details of the maintenance tasks are recorded centrally and can be evaluated.

- Predictable results through state-of-the-art architecture and best practices, proven end-to-end solutions and business and implementation guides
- Faster adoption through reduced complexity, ready-to-run appliances, and deployments of reference solutions

* Recommendations based on best practices, since we could not find any usage of standard SAP-transactions in your data to support a usage-based recommendation.

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EXAMPLE: Environment, Health, and Safety on SAP S/4HANA

Traditional ERP

Health and safety administrators have limited insight into root causes of incidents and their implications and into organization-level compliance for environment, health, and safety.

Out-of-box applications to analyze incident data

Analytics disconnected from real-time incident data

Multiple reports to monitor and analyze environmental compliance across the organization

No easy way to identify risks for location and to define risks

New World with SAP

Health and safety administrators are supported by advanced analytics, simplified EHS processes and dedicated applications to act in the moment.

Sophisticated analytics to analyze incidents, near misses, and other safety information

Monitor environmental data records graphically for different compliance scenarios with applicable compliance limits

Approve, replace, or invalidate the recorded values of environmental data records

Dedicated application to manage chemicals with all the relevant details

Simplified process to identify risks and assign relevant safety measures for risk mitigation

Incident management

Environment management

Health and safety management
NEXT STEPS:

The Intelligent Enterprise is on and we hope you found the recommendations relevant for discovering possibilities to improve your business.

The next steps below will provide some guidance on HOW you can move forward to further assess the different options and related business outcomes:

- **Review the business KPIs provided to understand potential business impact and current practice**
- **Get a better understanding of backlogs and improvement potential with “drill down” into the numbers using SAP Solution Manager**
- **Assess the different opportunities to improve your business processes: enhancing your current ERP solution, extending your current ERP solution, or moving to the next SAP Digital core**
- **Review in the next slides, for each option, which services are already included in your maintenance agreement or available to you from SAP DBS to provide guidance, and safeguard your digital transformation journey**

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**SAP Enterprise Support**

**SAP Digital Business Services**
**LEARN MORE ABOUT:**

Watch this video to better understand how the Business Process Improvement capabilities from SAP Solution Manager can provide your business stakeholders with relevant information on the current health of core processes and monitor their progress with quantifiable KPIs.

[Watch the video »](#)

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**ALREADY INCLUDED IN SAP ENTERPRISE SUPPORT:**

**Business Process Improvements Value Map**

Leverage SAP Enterprise Support services to control template adherence to given standardized business processes and increase process efficiency. Furthermore you can reduce process costs, achieve faster period-end closing, improve working capital, ensure process compliance, improve the supply chain planning, improve data accuracy, increase technical performance, increase integration and process automation.

[Discover the Value Map** »](#)

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**ADDITIONAL OFFERINGS FOR BUSINESS PROCESS IMPROVEMENTS***:**

**Premium Engagement Service for Business Process Improvement for SAP Solutions**

- Initial process health check and mapping of Business Process Analytics key figures to customer business goals (e.g. perfect order fulfillment)
- Best practice implementation of Business Process Analytics and management tools for status and progress tracking in customer SAP Solution Manager

*SAP DBS Service offering, contract your SAP Services sales representative for more information  **Watch this [video](#) to learn about SAP Enterprise Support Value Map*
LEARN MORE ABOUT:

Get a quick introduction on what SAP Fiori apps are and how they can improve your business processes leveraging an enhanced business users experience.

Watch the video »

ALREADY INCLUDED IN SAP ENTERPRISE SUPPORT:

Digital Innovation Value Map

Leverage SAP Enterprise Support to simplify the SAP Fiori adoption journey. Rapidly design, build, and deploy SAP Fiori apps for browsers and mobile devices and easily extend or build customized SAP Fiori apps with SAP developer tools and technology, give your users the best SAP user experience via SAP Fiori Cloud.

ADDITIONAL OFFERINGS*:

UX Design Services

Build role-based, custom solutions to bring your business monetary and human value and enhance user efficiency and effectiveness.

Mobile Engagement and Messaging Services

Extend your reach, innovate services, engage consumers, and speed decision-making with intelligent, interconnected services.

*SAP DBS Service offering, contract your SAP Services sales representative for more information

**Watch this video to learn about SAP Enterprise Support Value Map
LEARN MORE ABOUT:

Watch this video to better understand how new Intelligent Enterprise powered by SAP Leonardo will help your business to improve and transform your business.

Watch the video »

ALREADY INCLUDED IN SAP ENTERPRISE SUPPORT:

Digital Innovation Value Map

Leverage SAP Enterprise Support services to discover and enable IoT business applications in the cloud. Securely integrate your cloud applications into your business landscape and empower your organization to build and scale a simple, personalized, and responsive user experience and discover Blockchain and Machine Learning technologies of SAP Leonardo.

Discover the Value Map*

ADDITIONAL OFFERINGS*:

SAP Leonardo

Unlock breakthrough innovation to resolve business challenges. Explore, prototype, and build market-ready solutions quickly.

Cloud Professional services

Use flexible, value-driven expertise to craft a road map, execute migration, and manage your hybrid or cloud infrastructure securely.

Consulting Services for the Internet of Things

Create and execute a successful Internet of Things or machine-to-machine (M2M) communication strategy, road map, and ..

*SAP DBS Service offering, contract your SAP Services sales representative for more information

**Watch this video to learn about SAP Enterprise Support Value Map
**LEARN MORE ABOUT:**

Watch this video to better understand how the Digital core of the new Intelligent Enterprise SAP S/4 HANA will help your business to improve and transform your business.

[Watch the video »](#)

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**ALREADY INCLUDED IN SAP ENTERPRISE SUPPORT:**

**SAP S/4HANA on premise Value Map**

Leverage SAP Enterprise Support services to learn how to create your own product map and build your own business case based on your own system data. Plan your own digital transformation journey with SAP tools, products and services, discover the business value of SAP HANA and SAP S/4HANA and learn about new innovations, understand how to leverage SAP Activate framework and Best Practices to implement a successful SAP S/4HANA Project.

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**ADDITIONAL OFFERINGS***:

**SAP Model Company**

Kick-start your digital transformation with prepackaged solutions of tailored, ready-to-use functionality delivered as a service.

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**SAP Advanced Deployment**

SAP Advanced Deployment provides customers with support throughout the entire deployment lifecycle of SAP S/4HANA.

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**Value Assurance**

Follow a systematic approach to quickly implement SAP S/4HANA or SAP Business Warehouse with minimal risk and at a lower cost.

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*SAP DBS Service offering, contract your SAP Services sales representative for more information  
**Watch this [video](#) to learn about SAP Enterprise Support Value Map
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