



SAP Value Assurance

Accelerate Your **Digital Transformation**

Quick-Start Transformation with SAP® Value Assurance Service Packages

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Enjoy a Smooth Journey Wherever You Start

The pace of change in business today is staggering. Only those with an unwavering commitment to digital transformation will succeed. Rewards include simplifying IT landscapes and enabling revolutionary innovation. Join them by taking advantage of SAP® Value Assurance service packages to **quickly and safely harness the power of next-generation software** and in-memory processing.

REDUCE COMPLEXITY AND STREAMLINE IT

SAP software is uniquely designed to help you comb out the tangles of growing business complexity, so you can Run Simple. With SAP solutions, you are also well placed to innovate and discover new opportunities to boost revenues. SAP Value Assurance service packages can help you orchestrate and deliver the power of SAP solutions in the cloud, on premise, or in a hybrid environment.



With our solutions, you can build a digital core and work outward to optimize your entire value chain for business innovation. Let us help you reimagine your user interface, system configuration, and data models in this revolutionary new paradigm for real-time business. Whether you're upgrading your current SAP software landscape to capitalize on an existing digital core or starting from scratch, our experts are ready to guide you on your transformation journey. And whether you lead the implementation internally or work with an SAP partner, there's an SAP Value Assurance service package that fits your IT and business requirements.





JUST STARTING YOUR DIGITAL TRANSFORMATION?

If you're just beginning your digital transformation, you can use the **SAP® Transformation Navigator tool** to explore SAP solutions and determine which products and technologies best suit your needs.

You can also attend a stand-alone discovery workshop to help you define and weigh basic goals at the outset of your transformation project. The workshop helps you determine which level of service can best support progress toward your objectives. And you

can present predicted results to stakeholders in your company to encourage internal approval for the changes you propose.

Additionally, a readiness check helps you identify potential roadblocks and risks to the conversion of your current system to the new solution. You create transparency for all stakeholders about required application changes and custom-code adjustments – well before you start the transformation. You define the steps you need to take and learn how SAP can help you plan and execute them.



CHOOSE FROM FOUR PACKAGES DESIGNED WITH YOU IN MIND

As illustrated in the figure, four types of SAP Value Assurance service packages offer incremental levels of engagement to your team or your SAP partner's team as they perform the implementation. Each level contains the services of the levels below it in addition to new services. From planning and foundational implementation to comprehensive setup, service, and support, you can choose the service coverage

that works best for you. You have expert help planning and safeguarding the implementation of the elements of digital transformation that empower your organization to thrive, in the right order to protect your legacy investments. SAP Value Assurance service packages have a clear scope and include predefined services that help you quick-start your implementation while controlling costs. Through multiple additional services, you can extend packages at any time and custom tailor them to fit your landscape exactly.

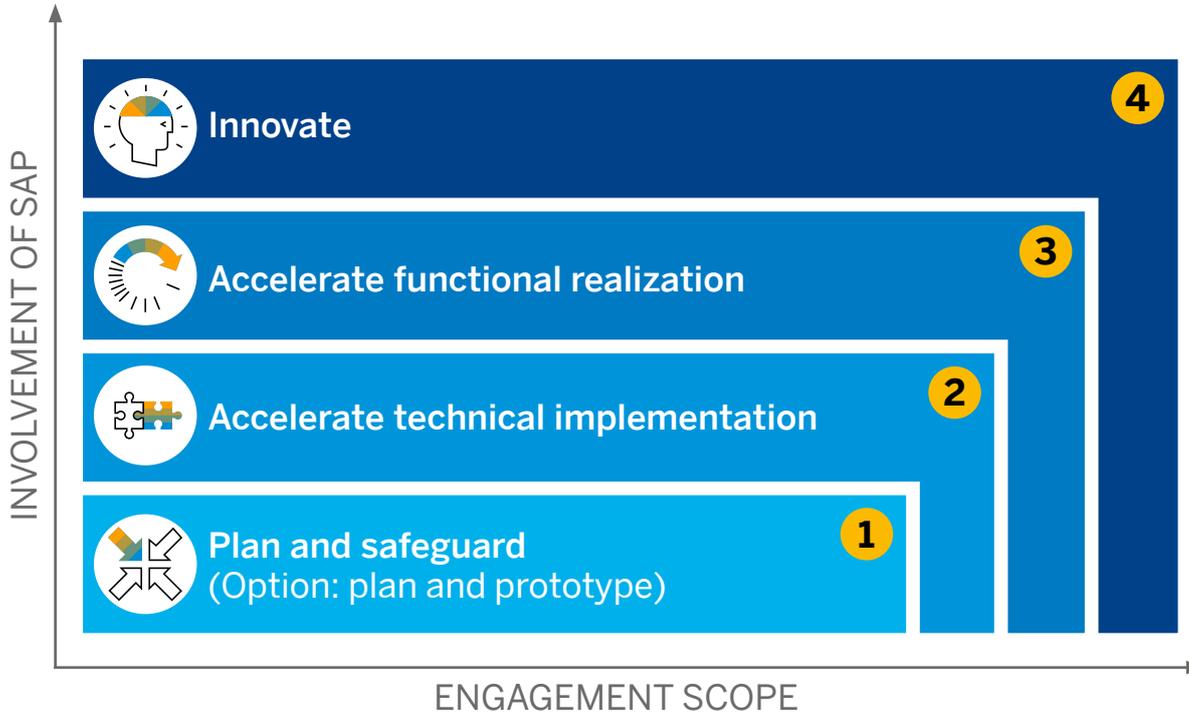


Figure: Four Levels of SAP® Value Assurance Service Packages



Design, Deploy, and Optimize Your Implementation

TAKE ADVANTAGE OF A PROVEN METHODOLOGY

SAP Value Assurance service packages build on the SAP Activate innovation adoption framework to bring you all the best-practice, methodology, and configuration know-how we've developed in helping our customers and partners deploy our solutions. Best-practice guidance also addresses integration and migration to SAP software from other software systems. You can accelerate your digital transformation by capitalizing on preconfigured processes that give you a head start on reimagining several functionalities.

In a guided configuration phase, you gain tools to help you begin implementation and pave the way for continuous innovation. And you empower your people through familiar business processes and robust user assistance.



When we first developed SAP® Value Assurance service packages for SAP S/4HANA®, we applied the **SAP Activate innovation adoption framework**. This methodology, which underlies all support engagements, helps us work with you to construct a clear road map for implementation. SAP Activate helps us cluster tasks in a standardized solution road map and bundle services into predefined packages. Service packages for all other SAP solutions are based on the same approach.



PLAN AND SAFEGUARD YOUR IMPLEMENTATION

The **SAP Value Assurance plan and safeguard service package** is the first and foundational level of SAP Value Assurance. At this level, we are ready to support your team or a partner's team with complementary safeguarding services that help bring an SAP software project smoothly into production. In this phase, your business and IT stakeholders work with us to establish a foundation for the system you want to develop.

We help you complete planning activities to define your implementation strategy, identify dependencies and prerequisites, and conceptualize your target architecture – all with the expert assistance of a technical quality manager from SAP.

Planning involves a comprehensive range of design support, from developing a multiyear transformation road map to planning a specific transformation project. This planning support includes activities to define the functional scope, the implementation strategy, and an optional data migration strategy to identify dependencies and prerequisites and to define the target architecture. With our planning guidance, you can maximize transparency and minimize risk by building quality gates into your project.



ACCELERATE SOLUTION IMPLEMENTATION AND DIGITAL TRANSFORMATION

You can further accelerate solution implementation and digital transformation with the **SAP® Model Company service**. Created using best practices gathered from all our digital transformation projects, SAP Model Company provides a preconfigured, ready-to-run reference solution with business content, accelerators, and engineered services for multiple industries and lines of business.

The industry-standard process enablement provided with SAP Model Company helps minimize customization and paves the way for faster time to value and greater innovation. SAP Model Company provides a fully operational demo system that helps you set business-executive and user expectations at the outset of the project. When you use SAP Model Company, you can move quickly and affordably toward a full production system and focus on any changes required to meet your specific needs.

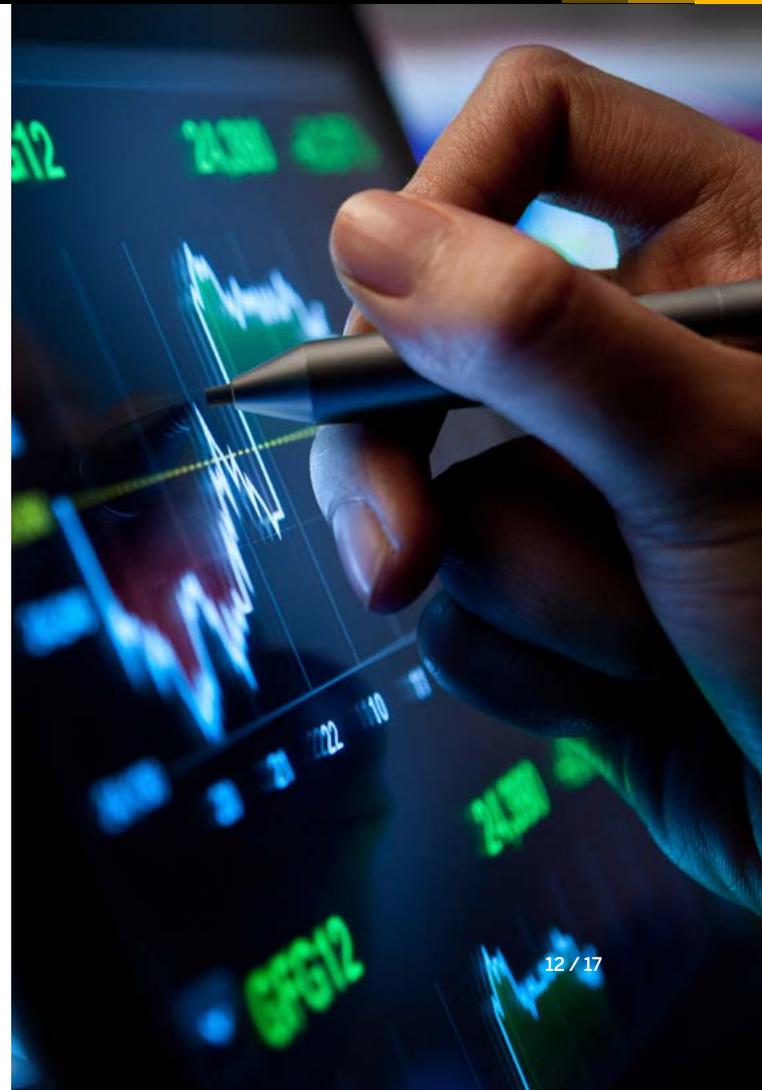


Safeguarding helps maintain consistent functional and technical quality assurance within the build phase of your implementation project and as the run phase begins. Core activities include analyzing selected core business processes and optimizing them for performance, data consistency, and exception management. A system performance check helps address technical risks before going live and during the cutover to production. We define the collaboration and governance model for the engagement according to best practices recommended by SAP. A technical quality manager advises you on the IT tools, skills, and support processes you need for transitioning to operations. Gap validation and design review are also options.

As an alternate to the plan and safeguard service package, you can select the SAP Value Assurance plan and prototype service package. The planning support is the same as provided through the **plan and safeguard service package**, but here you start by evaluating a solution in a short time frame, with your own business scenarios and real data. In your own company-specific test environment, you can quickly validate the business and IT value of your new solution and identify and mitigate potential risks early on. This prototyping helps you validate your investments of time and money in the digital transformation project.



After you complete the planning, safeguarding, and optional prototyping services, we can help you examine requirements for transitioning into production with optional support for transitioning to operations. This helps ensure a smooth live launch, and we recommend taking advantage of it as early as possible to consider the implications of your planned functionality for the launch phase. We walk through all support processes, tools, and human resources the IT organization must have in place to operate SAP S/4HANA® safely and efficiently. To help you implement any necessary changes to the current IT framework, we also recommend relevant project activities.





HELP STRATEGIZE AND DESIGN THE TECHNICAL IMPLEMENTATION

The second level of SAP Value Assurance is the **SAP Value Assurance accelerate technical implementation service package**, which adds multiple services to those offered in the planning and safeguarding package. While you and any SAP partners you work with focus on the functional implementation of your solution, the SAP team assesses your current capabilities and then designs and scopes the right technology environment, processes, and organization for your digital transformation.

Platform design provides a detailed concept of the technical infrastructure for your enterprise resource planning and business warehouse software based on an initial design agreed upon during a technical architecture workshop. You

receive comprehensive sizing projection and verification, along with support to include your hardware platform and high-availability and disaster-recovery solutions in the technical implementation design. Services also include identification of open items in the technical architecture design.

Data migration design helps you establish a migration strategy specific to your new solution, fill in details on your road map, and design a solid and future-resistant architecture. And, if you already run a Unicode database using the SAP ERP application, we can migrate it to the SAP HANA® platform and help you prepare to transfer key data for finance and analytics processes. You can also take advantage of services available separately for business data migration and long-term design and execution support.



ACCELERATE THE IMPLEMENTATION OF YOUR PLAN

At the third level of engagement, we offer the **SAP Value Assurance accelerate functional realization service package**. It provides the services from the first two levels and adds services for build and analytics design and custom-code management. Build design helps you activate standardized, repeatable, and efficient business processes for your chosen business processes in a sandbox environment for hands-on study. Analytics design helps you

evaluate your enterprise data warehouse infrastructure, understand your reporting and data management requirements, and define a path for implementing or migrating to a new strategic architecture. The package also includes a comprehensive operations impact analysis to help define the future support framework, as well as services to analyze the impact of custom code, increase its transparency and quality, and support its execution and adjustment according to best practices recommended by SAP.



INNOVATE YOUR IMPLEMENTATION

The fourth level of engagement, the SAP Value Assurance innovate service package, consists of SAP Leonardo Innovation Services, which helps you innovate using machine learning, the Internet of Things, analytics, Big Data, blockchain, and artificial intelligence technologies.

At this level, you may identify a need to innovate without yet being able to translate it into a literal transformation project. You may think of ways to build new business processes that are not yet standard in SAP S/4HANA.



HERE'S HOW TO GET UP AND RUNNING WITH SAP S/4HANA®

- Identify business goals for your transformation
 - Buy your SAP S/4HANA® software license
 - Add the value assurance service package with predefined services that best fit your situation
 - Talk to your SAP representative if you need additional tailoring
-



With this package, you can begin to identify new business scenarios and connect them to modern enabling technologies to shorten time to value and differentiate your products and services from those of competitors. You can take advantage of a virtual showroom to explore the challenges that other companies have faced and investigate actual technology use cases. In a virtual design zone, you can experience an agile design process that puts you at the center and helps you deliver a proof of concept of

your most relevant use case. Then, SAP experts guide you through a series of empowerment sessions for online knowledge transfer. Without a massive up-front investment, you can discover how to infuse digital capabilities running on the powerful SAP Cloud Platform into traditional business processes. And you can establish a continuous loop of innovation, agility, and responsiveness to customer demands and market changes.



ACCELERATE YOUR DIGITAL TRANSFORMATION WITH EXPERT HELP

Why should you consider SAP Value Assurance service packages? At SAP, we know our solutions inside and out and understand the enormous challenges you face in undertaking a digital transformation. Based on more than four decades of experience with software projects worldwide, we have designed services that complement your team's knowledge of your new solution and your partner's expertise in implementing it. We are uniquely equipped to handle even the most multifaceted transformations, and

we focus on streamlined deployments that get you up and running faster than ever. Our deep business and technical expertise and broad industry and line-of-business experience have helped more than 300,000 customers reimagine their businesses by innovating and simplifying operations. And because we're part of the SAP team, you know we'll be around to support you for the long term.

LEARN MORE

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