

SAP® Model Company for Airline Back Offices

The SAP® Model Company for Airlines service offers a ready-to-run, comprehensive reference solution to support back-office corporate requirements. It is delivered with relevant business content, accelerators, and enablement services, helping you reduce costs, decrease risks, and accelerate adoption during discovery, exploration, and realization activities.

Business Processes and Capabilities

Ticketing to Cash



- Processes for passengers and cargo
- Internet, agency, and billing and settlement plan sales
- Excess baggage sales

Order to Cash



- Sales – other than tickets
- Inflight sales
- Lounge sales
- Pilot training
- Space or building rentals
- Sales of uniforms and frequent-flyer miles
- Scrap and sale of assets

Aircraft Acquisition



- Aircraft rotatable-assets procurement and capitalization
- Non-aircraft assets procurement

Reports, Key Data, and SAP Fiori® Apps



- Route-profitability analysis
- Reports for accounts payable and receivable, general ledger, and assets
- Closing operations
- Key-data structures such as an airline-specific chart of accounts, profit- and cost-center structures, and so on

Indirect Procurement



- Indirect procurement of stock, consumables, and external service
- Vendor evaluation

Delivery Approach

Preconfigured Solution



- Ready-to-run appliance with applications, configuration, and sample data
- Available for on-premise deployment

Business Content and Accelerators



- Business-process documentation
- Configuration guides, test scripts
- Key-data structures
- Master-data toolkit for data upload
- Ticket-to-cash interface
- Aircraft flown-revenue records interface

When to Consider

- Discover the capabilities and innovations of a comprehensive SAP solution for your specific use case
- Prepare and explore using a ready-to-run system for enablement, fit-gap analysis, and solution design
- Support an agile and lean implementation approach with hands-on experience from day one
- Address resource bottlenecks in IT and business and reduce time and effort during realization

Benefits

- Reduced costs and resource effort thanks to a preconfigured, ready-to-run solution
- Elimination of risk through proven reference-solution architecture and comprehensive process support
- Increased innovation adoption and decreased time to value through agile and lean principles

Applications

- ▶ SAP S/4HANA® 1610
- ▶ SAP Fiori

Service-Scope Options

None.

Contact and Further Information

- ▶ www.sap.com/modelcompany
- ▶ sapmodelcompany@sap.com