Securing Spend-Related Data
Enhance Sourcing Insights and Buyer Compliance

The Challenge
Maintaining data and business process integrity in the telecommunications industry has become increasingly difficult due to the high frequency of acquisitions and spin-offs. For telecommunications companies, institutional memory is often short term, and the accelerated pace of technology change has put added pressure on the critical but often overlooked disciplines of data collection and analytics in procurement and cost management. The visibility of spend across complex categories and dynamic markets is often clouded by intermittent or nonexistent data collection practices.

The Opportunity
SAP® Ariba® solutions provide support for structuring routines during and after major organizational changes related to mergers and acquisitions. This allows sourcing and procurement departments to maintain data hygiene for reporting and insight collection purposes. Moreover, as strategic players in corporate spend-related management, SAP Ariba solutions support the ability to seamlessly classify spend with UNSPSC-compliant granularity. The solutions also support the development of strategies that can ease your transition to managed digital procurement across one of the world's leading and most robust business-to-business networks.

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Run Simple

SAP Ariba

To help ensure data integrity, SAP Ariba solutions offer a single repository for transaction and request for proposal (RFP) information as well as advanced search functionalities, allowing for multidimensional queries of aggregated spend data. The insights gathered from these spend statistics can be used to further refine sourcing strategies and set company targets that drive measurable value for cost containment. These results are often bolstered by an increase in procurement price and channel compliance due to the user-friendly solution features available for both requisitioning and buying users.

Let's Work Together
To learn more about how you can use SAP Ariba solutions to address the complexities of spend visibility and other telecommunications industry challenges, please **contact us** or visit our **strategic sourcing** solution page.

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