SAP® Model Company for Airline Back Offices

The SAP Model Company for Airline Back Offices offers a ready-to-run, comprehensive reference solution to support corporate requirements. It is delivered with relevant business content, accelerators, and enablement services, helping you reduce costs, decrease risks, and accelerate adoption during discovery, exploration, and realization activities.

Business Processes and Capabilities

**Passenger and cargo sales**
- Processes for passenger and cargo sales
- Internet, agency, and billing and settlement plan (BSP) sales
- Excess baggage sales and cash sales

**Ancillary sales**
- Sales (other than tickets) such as in-flight, lounge, and uniform sales
- Pilot training and sales of frequent-flyer miles and of maintenance, repair, and operations (MRO)
- Property rental
- Scrap sales

**Key reports**
- Route profitability analysis
- Reports for accounts payable and receivable, general ledger, and assets

**Aircraft and nonaircraft asset management**
- Aircraft acquisition
- Aircraft rotatable asset procurement, capitalization, valuation, and retirement
- Non-aircraft asset procurement, capitalization, valuation, and retirement

**Direct and indirect costs**
- Fuel and airport charges
- Crew logistics and ground handling
- Indirect procurement of stock, consumables, service, and scrap
- Non-aircraft maintenance
- Inventory management

**Plants abroad scenario**
- Processes for passenger and cargo sales
- Internet, agency, and billing and settlement plan (BSP) sales
- Excess baggage sales and cash sales
- Airplane sales
- Inventory management

**Business content and accelerators**
- Business-process master list
- Test scripts
- Configuration guides
- How-to guides

**Preconfigured solution**
Available as an appliance from SAP Cloud Appliance Library for provisioning on your public cloud accounts (Amazon Web Services, Microsoft Azure, and Google Cloud Platform) or from Blu-ray discs for on-premise deployment.

When to Consider

- Evaluate the capabilities of a comprehensive SAP solution for your specific use case
- Demonstrate a system for enablement, fit-gap analysis, and solution design
- Support an agile and lean implementation approach with hands-on experience from day one
- Address resource bottlenecks in IT and business and investigate ways to reduce time and effort

**Service-Scope Options**
Mandatory scope
- Activation and knowledge transfer

**Benefits**
- Reduced costs and resource effort thanks to a preconfigured, ready-to-run solution
- Elimination of risk through proven reference-solution architecture and comprehensive process support
- Increased innovation adoption and decreased time to value through agile and lean principles
- Accelerated enablement and increased engagement

**Applications**
- SAP S/4HANA® 1909
- SAP Solution Manager 7.2
- SAP Fiori® user experience