SAP Model Company for Fashion and Vertical Business offers a ready-to-run, comprehensive reference solution to support fashion and vertical businesses. It is delivered with relevant business content, accelerators, and enablement services, helping you reduce costs, decrease risks, and accelerate adoption during discovery, exploration, and realization activities.

### Business Processes and Capabilities

**Planning and buying**
- Planning (planned independent requirements)
- Material requirements planning
- Contract, purchase order processing and returns
- Subcontracting
- Invoicing and crediting
- Analytics and evaluation

**Warehousing and distribution**
- Distribution center (DC) logistics
- Franchise supply
- Physical inventory DC and store
- Intercompany billing

### Wholesale and retail ordering
- Preorders and rush orders
- Customer consignment, returns, and billing
- Third-party and e-commerce orders
- Retail allocation processes
- Back-order processing and supply assignment
- Analytics

### In-season management
- Manual price changes
- Promotion management
- Processes in stores

### Core concepts
- Organizational structures and master data as foundation

### Delivery Approach

**Preconfigured solution**
- Ready-to-run appliance with applications, configuration, and sample data
- System provisioning over the SAP Cloud portfolio, your preferred cloud provider, or on premise

### When to Consider

- Discover the capabilities and innovations of a comprehensive SAP solution for your specific use case
- Prepare and explore using a ready-to-run system for enablement, fit-gap analysis, and solution design
- Support an agile and lean implementation approach with hands-on experience from day one
- Address resource bottlenecks in IT and business and reduce time and effort during realization

### Benefits

- Reduced costs and resource effort thanks to a preconfigured, ready-to-run solution
- Elimination of risk through proven reference-solution architecture and comprehensive process support
- Increased innovation adoption and decreased time-to-value through agile and lean principles

### Applications

- SAP S/4HANA® 1909
- SAP Customer Activity Repository application 4.0
- Adobe Document Services

### Service-Scope Options

**Mandatory scope:**
- Model company activation
- Centerpiece: preconfigured model company and handover workshop

**Optional scope:**
- Add-on for SAP Customer Activity Repository (additional content enablement)
- Add-on for SAP Allocation Management (additional content enablement)

### Contact and Further Information

- www.sap.com/modelcompany
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**SAP® Model Company for Fashion and Vertical Business**

**SAP Solution Manager 7.2**

**Add-on for SAP Customer Activity Repository / SAP Analytics Cloud (optional)**
- Point-of-sale inbound and sales data reporting
- Intraday forecast
- Demand data foundation
- Different sales analysis possibilities
- Live connection without data replication

**Add-on for SAP Allocation Management (optional)**
- Initial allocation based on target stock or sales percentage, top down
- In-season fill-in based on refill to initial target stock or forecast driven (unified demand forecast)
- In-season, manual push driven by sales percentage

**Business content and accelerators**
- Test scripts
- Configuration guides
- Business process design document

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