How Does One of the World’s Most Ethical Companies Shed More Light On Its Source-to-Settle Processes?

Finding creative ways to enhance people’s lives from 35 manufacturing facilities around the world

Serving customers in markets across the globe, South Carolina–based Milliken & Company is a global manufacturer of specialty chemicals, floor coverings, and performance and protective textiles. Recognized as a global leader in ethical business practices, the firm wanted to set higher standards across its procurement processes. Milliken sought to adopt strategic procurement practices, automate workflow processes, and provide more transparency to suppliers.
Milliken & Company brought its source-to-pay strategy to life by implementing SAP® Ariba® solutions, helping the ethical manufacturing company:

- Align its procurement activities with its business agenda, creating an ethical and efficient supply chain and automating end-to-end processes on a single, integrated platform
- Leverage one centralized platform with self-service functionality for suppliers, providing access to purchase orders, order acknowledgments, invoicing, and dynamic discounting
- Grow its supplier base, attracting three times the number of qualified suppliers on Ariba Network than its previous solution
- Capture and manage spend across the enterprise from one location
- Enhance contract compliance with a digital audit trail
- Lay foundations for future procurement operations to control costs, maximize savings, and minimize risks across all spend categories

Milliken improved transparency with trading partners and tripled the number of qualified suppliers on its network.

“With SAP Ariba solutions, we’ve made it easier for our suppliers to do business with us and enabled more visibility into spend across the business.”

Melissa Mohesky-Schmidt, Sourcing and Ariba Leadership, Milliken & Company